

Trade Data Exchange Program

Making sharing safe and valuable

Through **ProfitGuard's** exclusive network of metals industry suppliers, you can access powerful trade payment experiences in real time, in a secure, anti-trust compliant environment. The PG network is different in that it allows you to contribute trade data anonymously or by company name – giving you flexibility.

Your participation unlocks tremendous value, which makes this one of the most powerful tools in your PG subscription. When customers know you report trade data to PG, you may also experience an improvement in the timeliness of payments.

More reasons why you want to be a part of the network:

Basic Alerts: In exchange for sharing your payment experience you will receive free risk monitoring on those accounts under our Basic Credit Alert program. The alerts include changes in payment behavior, notice of delinquency risk, and bankruptcy filings among others.

Access to PG Credit Network: Ability to view trade from other PG users and trade contributors to obtain or validate trade references, report special conditions, or gain trusted information quickly.

Portfolio Data: Access to our portfolio reporting dashboard. View analytics that show payment trends, benchmarking, payment quality index (PQI) scores, overall risk exposure, and much more.

Payment Data: Uncover payment "cloaking." Your customer may pay you on time but others late. In many cases this is an early predictor of distress.

Invoice Notifications: Use our custom logo on your invoices to let customers know you report payment experiences to the PG Network.



See how other suppliers are being paid

RECENT EXPERIENCES FROM MY NETWORK DOWNLOAD

The single most recent experience per contributor that you are connected to within the last 12 months. Click on provider ID to view company name & contact information. To view all experiences from each provider, click the ⓘ symbol to view the last 12 months of trade from that provider.

An asterisk (*) preceding High Credit indicates it is derived from the highest amount in total owing trailing 12 months.

Reported On	Provider	High Credit	Amt Owing	Current	Past Due	1-30	31-60	61-90	91-120	121+	Remarks
May 2017	My Co.										WO_sc

How it Works

Easy

- Data upload process is very simple through our platform
- Can be automated or manual, accepted in any format
- Our technology platform partner, *Credit2B*, will work directly with your IT department to ensure a smooth transition of data

Secure Cloud-Based Technology

- **All confidential user data is firewalled**
- PCI and European Safe Harbor
- Three Factor Security Alerts
- SSAE16, HTTPS, and SAS70 Certified Facility
- Purpose Built and Fully Redundant Power
- Staffed by specially trained engineers 24/7/365

Safe

- All users sign terms of use agreements clearly stating how data is to be used
- Our open text peer interaction is monitored for antitrust and business compliance
- Communication workflow tools vetted by top anti-trust lawyers in the US and Canada to ensure your safety and security
- Users cannot view a competitor's list of customers

Flexible Network

- Multiple ways to interact within the network to share experiences with other suppliers
- Easily view detailed trade lines from metals industry peers

You can choose whether to remain anonymous or show your company identity

Relevant

- Data is current, including up-to-the-minute changes
- Trade helps to benchmark trends on how you are being paid on every customer versus your peers
- You can compare across your portfolio

Data Submission Process

The screenshot shows the 'Upload Trade File' interface. At the top, there is a navigation bar with 'HOME', 'CONNECTIONS', 'PORTFOLIO', 'MAILBOX', and 'CONTACT NETWORK'. A search bar is present with the text 'Search a company' and an 'Advanced' button. Below the navigation, the main heading is 'Upload Trade File'. There is a prominent 'UPLOAD TRADE FILE' button. Underneath, a section titled 'The Process' lists six steps: 1. Simple one-time setup from any A/R system. 2. View EDI file layout form and instructions. 3. Email data@credit2b.com with technical questions. 4. AR File Formats: CSV with a single row of column labels (preferred) or Excel/tab-delimited ASCII. 5. Three ways to send data: file upload, email to data@credit2b.com, or FTP with PGP encryption. 6. One-time summary for verification. A contact link for data@credit2b.com is provided at the bottom.

Contact Network Profile

The screenshot displays the 'Contact Network Profile' for 'ProfitGuard Credit Network'. The network profile shows it was started on May 02, 2017, and has no bylaws. A 'CONTACT MY NETWORK' button is visible. A callout box indicates that the network maintains a portfolio of 0 trade families, resulting in a 0.0% overlap with the user's portfolio. Below the profile, a 'MEMBERS' section lists two providers: 'Provider 67110000' and 'Provider 67140000 Industrial Metal Products'.

Contact Us

For more information on ProfitGuard's Trade Data Exchange Program visit eprofitguard.com or call **866.990.1099**