

# Trade Data Exchange Program

Making sharing safe and valuable

Through **ProfitGuard's** exclusive network of industry suppliers, you can access powerful trade payment experiences in real time, in a secure, anti-trust compliant environment. The PG network is different in that it allows you to contribute trade data anonymously or by company name – giving you flexibility.

Your participation unlocks tremendous value, which makes this one of the most powerful tools in your PG subscription. When customers know you report trade data to PG, you may also experience an improvement in the timeliness of payments.

# More reasons why you want to be a part of the network:

**Basic Alerts:** In exchange for sharing your payment experience you will receive free risk monitoring on those accounts under our Basic Credit Alert program. The alerts include changes in payment behavior, notice of delinquency risk, and bankruptcy filings among others.

Access to PG Credit Network: Ability to view trade from other PG users and trade contributors to obtain or validate trade references, report special conditions, or gain trusted information quickly.

**Portfolio Data:** Access to our portfolio reporting dashboard. View analytics that show payment trends, benchmarking, payment quality index (PQI) scores, overall risk exposure, and much more.

**Payment Data:** Uncover payment "cloaking." Your customer may pay you on time but others late. In many cases this is an early predictor of distress.

**Invoice Notifications:** Use our custom logo on your invoices to let customers know you report payment experiences to the PG Network.





## **How it Works**

#### Easy

- Data upload process is very simple through our platform
- Can be automated or manual, accepted in any format
- Our technology platform partner, *Credit2B*, will work directly with your IT department to ensure a smooth transition of data

### Secure Cloud-Based Technology

#### All confidential user data is firewalled

- PCI and European Safe Harbor
- Three Factor Security Alerts
- SSAE16, HTTPS, and SAS70 Certified Facility
- Purpose Built and Fully Redundant Power
- Staffed by specially trained engineers 24/7/365

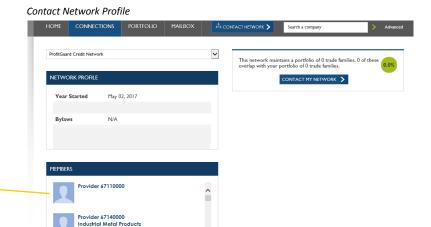
#### Safe

- All users sign terms of use agreements clearly stating how data is to be used
- Our open text peer interaction is monitored for antitrust and business compliance
- Communication workflow tools vetted by top anti-trust lawyers in the US and Canada to ensure your safety and security
- Users cannot view a competitor's list of customers

#### **Flexible Network**

- Multiple ways to interact within the network to share experiences with other suppliers
- Easily view detailed trade lines from metals industry peers

You can choose whether to remain anonymous or show your company identity



#### Relevant

- Data is current, including up-to-theminute changes
- Trade helps to benchmark trends on how you are being paid on every customer versus your peers
- You can compare across your portfolio

# Data Submission Process

opiour	d Trade File					
UPL	OAD TRADE FILE 义					
The Pro	cess					
I. We	e can walk you through t	his <b>simple one-tin</b>	<b>1e</b> setup from any	A/R system, after which it is auto	omatic.	
2. Vie	w the EDI file layout for	m and detailed instr	uctions.			
3. Em	ail data@credit2b.com v	vith technical questi	ons and before you	u send your first file.		
4. AR	File Formats: (Preferred	is CSV with a sin	gle row of colun	nn labels, others: (Excel, tab-del	imited ASCII).	
5. Yo	u can send your data to i	us in one of three w	ays:			
	<ul> <li>Upload it using file up</li> </ul>	bload at the top of t	his page,			
	<ul> <li>Email it to data@cre</li> </ul>	dit2b.com,				
	<ul> <li>Upload it via our FTF</li> </ul>	server, optionally v	with PGP encryptic	on.		
6. On	ice we receive your first	file we will process	and test the data a	and send you a one-time summar	of the file for verification.	
	lata@credit2b.com with					

### Contact Us

For more information on ProfitGuard's Trade Data Exchange Program visit **eprofitguard.com** or call **866.990.1099**