

Top 5 Reasons to Contribute Trade Data & Join a ProfitGuard Credit Network

Become part of the metals industry's largest credit intelligence community by sharing your trade experience with us and join our growing list of trade payment data suppliers. By confidentially sharing your trade payment experience with PG, we will help you build an accurate picture of your customer's payment history. We gather, sort, and process trade payment data to provide a wider, more complete, overall view of a company's payment record, giving you an edge to make more informed credit decisions.

Providing trade experience to us will also give you the ability to unlock additional tools under the PG platform. This would allow you to become a member of an established PG trade group or create your own unique connections with other PG members in a anti-trust compliant virtual network. This would provide you with a powerful credit tool allowing you to exchange valuable information on existing and prospective customers.

#1

Virtual Credit Group – PG's network info is current, objective data on how businesses are paying their bills and gives members the ability to send notices of NSF checks, late payments, bankruptcy events, or to request a trade reference, ask questions or share comments, all in an anti-trust compliant environment.

#2

Improve your leverage with customers – reward prompt payments and deter slow payers by letting them know you are a member of a PG credit network and report your trade. You can also use PG's payment logo on your invoices and / or website if you would like.

#3

Trade data tells the truth and uncovers red flags – seeing how your customers are paying other suppliers is a powerful tool to help you monitor credit risk and determine what level of credit to extend to new customers.

#4

Trade data strengthens the credit community – it's a credit best practice to use valid trade data in your decision process. It only makes sense to reciprocate by providing your trade data to PG and join a virtual credit group. Everyone benefits and you are doing it in an anti-trust compliant platform.

#5

Access to PG's free basic risk monitoring service – in return for providing trade data, PG will monitor your accounts under its basic alert service which provides insight on payment trends, comments from other members, if the customer defaults or files bankruptcy.